



LONDONDERRY TOWN COUNCIL AGENDA

JANUARY 23, 2023 • 7:00 P.M. • MOOSE HILL COUNCIL CHAMBERS

John Farrell • Chair
Joe Green • Vice Chair
Jim Butler • Councilor
Deb Paul • Councilor
Chad Franz • Councilor

Michael Malaguti • Town Manager
Kellie Caron • Assistant Town Manager | Director of Economic Development
Justin Campo • Finance Director
Kirby Brown • Executive Assistant

A. CALL TO ORDER

B. PUBLIC COMMENT

C. PUBLIC HEARINGS

D. NEW BUSINESS

1. Fee Changes for the Fire Prevention Division and Ambulance Transports Presentation
(*Bo Butler, Deputy Fire Chief; Brian Johnson, Division Chief of Fire Prevention; and Fred Heinrich, Deputy Fire Chief*)
2. Proposed Plan of Reorganization – Planning & Economic Development Department
(*Michael Malaguti, Town Manager*)

E. OLD BUSINESS

F. APPROVAL OF MINUTES

January 9, 2023 Town Council Minutes

G. APPOINTMENTS/REAPPOINTMENTS

1. Zoning Board of Adjustment Interviews

2. Utilities Committee Interviews
3. Recreation Commission Interviews

H. OTHER BUSINESS

1. Liaison Reports
2. Town Manager Report
3. Assistant Town Manager Report

I. ADJOURNMENT

J. MEETING SCHEDULE

1. Town Council Meeting 02/06/2023
Moose Hill Council Chambers, 7:00 P.M.
2. Deliberative Session 2/11/2023
LHS Café – 9:00 A.M.



DEPUTY CHIEFS
FRED HEINRICH
BO BUTLER

FIRE PREVENTION
BRIAN JOHNSON

CHIEF OF DEPARTMENT
EMERGENCY MANAGEMENT DIRECTOR
DARREN M. O'BRIEN
dobrien@londonderrynh.org

BATTALION CHIEFS
JEREMY MAGUE
PHILIP LEBLANC
BRUCE HALLOWELL
JEFFREY ANDERSON

Deputy Chief Butler,

Here is an outline of my presentation to the Town Council requesting an update to our fee schedule as well as our Fire Department regulations.

- Fees have not been increased since 2008
- New Fees
 - Radio box monitoring
 - Requesting \$400 annually
 - We currently monitor 285 radio boxes in Londonderry
 - 19 are government or municipal boxes (Town decides on billing)
 - Currently would bring in \$114,000 in revenue for example to fund the Fire Inspector Position.
 - Funding this position would allow for LFD to return to town wide safety inspections on such building as commercial by the airport, strip malls, common areas in multi family buildings. Would also allow for LFD to meet RSA 155:34 requiring semi-annual Assembly inspections. The revenue from the semi-annual inspections would also assist in funding the position. Currently we have 77 assembly permits issued for \$3275 annually, with the new fees and semi-annual inspections we would receive \$9500 annually.
 - Additional 22 boxes from Woodmont apartments and Vista East & West
 - 317 boxes to bring in \$126,800
 - Average private alarm co fees - \$900-\$3500 annually
 - Fire suppression plans review
 - Currently do plans review without fee
 - BDA Installation fee
 - Currently do inspections without fees
 - Standpipe systems
 - Currently do inspections without fees
 - Fire pump installation and plans review
 - Currently do plans review and inspections without fees
 - Healthcare facility inspections
 - New codes require certain healthcare facilities to be inspected, no current fee



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-
- School Inspections
 - Current NH law requires annual school inspections
 - Private schools currently get inspected without fees
 - Fee Increases
 - Blasting from annually to weekly
 - Londonderry requires blasting mats on all blasts, pay to supervise blasting
 - This would bring us inline with neighboring communities fees.
 - Fire alarm installation – currently \$30, raise to \$50 min. \$1 per device to mimic plans review fees
 - Ex. – FW Webb – 3 days to inspect, paid \$30
 - Sprinkler System installation – currently \$30, raise to \$50 min. \$1 per device to mimic plans review fees
 - Ex. – FW Webb – 3 days to inspect, paid \$30
 - Class B Fireworks (Commercial display) Was \$1000 prior to 2008, a typo changed it.
 - Londonderry Fire Department Regulations
 - Have not been updated since 2008
 - Major Updates:
 - Adding fee for after-hours inspection or events
 - Currently if I come in after hours town pays overtime; no additional fee is imposed on applicant.
 - Early morning or late-night fire drills
 - Fire pump testing on weekends
 - Allowing private alarm companies for monitoring if using an AES radio box system.
 - This removes the monopoly we have on fire alarm monitoring
 - Allows subscribers that don't want to pay the \$400 annual fee to go to a private monitoring company.
 - Allowing 6 zone radio boxes
 - We currently allow the new technology but it is not allowed in our regulations
 - The technology was not available prior to 2008
 - Requirements for larger elevators in all buildings



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- Currently only required in the code for medical facilities and buildings over 4 stories in height
- Would allow a stretcher to fit in at least one elevator in all new construction
- Violation Fee Schedule
 - Code violations
 - 1st Written warning
 - 2nd \$100
 - 3rd \$200
 - 4th or more \$500
 - False alarms in one year
 - 1-3 written warning
 - 4th \$100
 - 5th \$200
 - 6th or more \$500
 - These are to gain compliance not as a money maker. The idea is to prevent multiple false alarms or lengthy code violations without repair.

Londonderry FIRE/RESCUE Ambulance Fee Schedule



Basic Life Support (BLS)

Basic life support (BLS) is transportation by ground ambulance vehicle and the provision of medically necessary supplies and services, including BLS ambulance services as defined by the State. The ambulance must be staffed by an individual who is qualified in accordance with State and local laws as an emergency medical technician basic (EMT-Basic).

Advanced Life Support, Level 1 (ALS1)

ALS1 is the transportation by ground ambulance vehicle and the provision of medically necessary supplies and services including the provision of an ALS assessment by ALS personnel or at least one ALS intervention.

- An advanced Life Support (ALS) intervention is a procedure that is in accordance with State and local laws, required to be done by an Advanced EMT or EMT-Paramedic.

Advanced Life Support, Level 2 (ALS2)

ALS2 is the transportation by ground ambulance vehicle and the provision of medically necessary supplies and services including at least three separate administrations of one or more medications by intravenous (IV) push/bolus or by continuous infusion (excluding crystalloid fluids) or ground ambulance transport, medically necessary supplies and services, and the provision of at least one of the following ALS2 procedures:

- Manual defibrillation/cardioversion
- Endotracheal intubation
- Cardiac pacing
- Chest decompression
- Surgical airway
- Intraosseous line

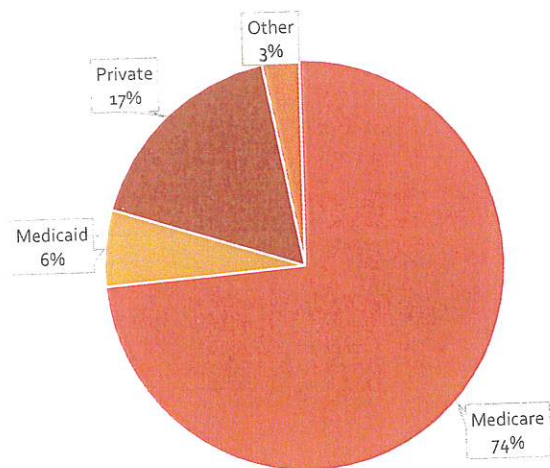
Mileage

- Billable mileage is only transported miles with patient.
- Does not include miles to the scene or returning to station.
- Medicare mileage rate is \$8.54

Insurance

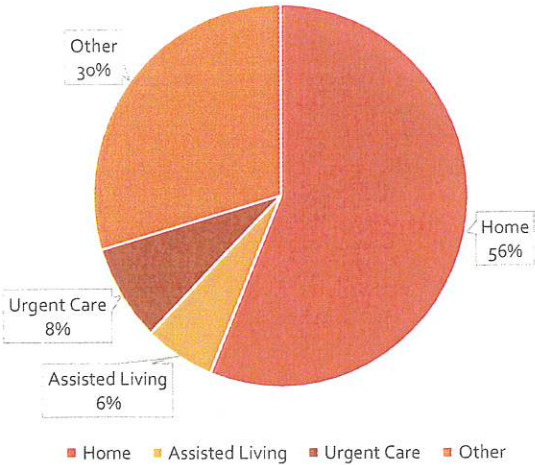
- **Self-Pay**
The patient is responsible for 100% of the billed services
- **Medicaid (State of New Hampshire, Commonwealth of Massachusetts.)**
The State sets a predetermined fee schedule. They pay 100% of their rate. The patient does not pay anything.
- **Medicare (Federal Government)**
The Centers for Medicare & Medicaid Services (CMS) sets a predetermined fee schedule. They pay 80% of the fee and the patient is responsible for the remaining 20%. Medicare Supplement Insurance (Medigap) and Medicare Advantage Plans typically cover the 20% copay.
- **Private Insurance (Anthem, Tufts Health, Aetna)**
Out-of-Network. We do not have any contracts with insurance providers. The fee schedule proposed in the past by the insurance companies were slightly above Medicare rates and do not accurately reflect costs. The patient is billed the difference in what their insurance pays.

Ambulance Payer 2022



■ Medicare ■ Medicaid ■ Private ■ Other

Call location



Current Billing Rates

Base Rate

BLS	\$509.17
ALS1	\$604.63
ALS2	\$875.13

Additional Charges

Oxygen	\$75.00
IV Therapy	\$150.00
Expendable supplies	\$50.00
Defibrillation	\$150.00
Cardiac Monitor	\$150.00
Adv. Airway	\$140.00
Immobilization	\$75.00
Mileage	\$9.93

Billing Matrix

Additional Charges	Rate	BLS	ALS1	ALS2
Oxygen	\$75.00	Yes	Yes	Yes
IV Therapy	\$150.00	No	Yes	Yes
Expendable supplies	\$50.00	Yes	Yes	Yes
Defibrillation	\$150.00	No	Yes	Yes
Cardiac Monitor	\$150.00	No	Yes	Yes
Advanced Airway	\$140.00	No	Yes	Yes
Immobilization	\$75.00	Yes	Yes	Yes
Mileage	\$9.93	Yes	Yes	Yes

Rates Comparison

Town	BLS	ALS1	ALS2	Mileage
Londonderry*	\$509.17	\$604.63	\$875.13	\$9.93
Derry	\$1,000.00	\$1,539.85	\$2,261.52	\$36.75
Windham	\$1,533.00	\$2,420.00	\$3,571.00	\$37.31
Bedford	\$1,245.52	\$1,991.22	\$3,073.46	\$40.00
Merrimack*	\$613.94	\$729.05	\$1055.19	\$12.03
Hudson	\$610.00	\$1,021.76	\$1,522.14	\$10.74
Salem	\$1,313.12	\$1,775.63	\$2,666.06	\$40.00
Pelham	\$596.89	\$1,089.12	\$1,631.73	\$16.60
Medicare (2023)	\$435.57	\$517.24	\$748.64	\$8.54
NH Medicaid (2023)	\$204.65	\$243.02	\$351.73	\$4.01

*Londonderry and Merrimack are the only Towns that use Additional Charges for service over base rate.

Typical Ambulance Charge

Service	Cost
Motor Vehicle Accident	
BLS	\$509.17
Expendable Supplies	\$50.00
Immobilization	\$75.00
Mileage (10 @ \$9.93)	\$99.30
Total Cost	\$733.47

Services	Cost
Breathing difficulty	
ALS1	\$604.63
Oxygen	\$75.00
IV Therapy	\$150.00
Expendable Supplies	\$50.00
Cardiac Monitor	\$150.00
Mileage (10 @ \$9.93)	\$99.30
Total Cost	\$1,128.93

Services	Cost
Cardiac arrest	
ALS2	\$875.13
Oxygen	\$75.00
IV Therapy	\$150.00
Expendable Supplies	\$50.00
Defibrillation	\$150.00
Cardiac Monitor	\$150.00
Advanced Airway	\$140.00
Mileage (10 @ \$9.93)	\$99.30
Total Cost	\$1764.43

Londonderry Examples Comparison

Town	BLS	ALS ₁	ALS ₂	Mileage
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Additional Information

- We do not charge if the patient is not transport. For example a lift assist.
- Mutual aid ambulances charges are not dictated by our rate schedule.
- We are not allowed to charge residents less than nonresidents.
- Coastal Medical Billing, Inc collects 5% of what is collected.

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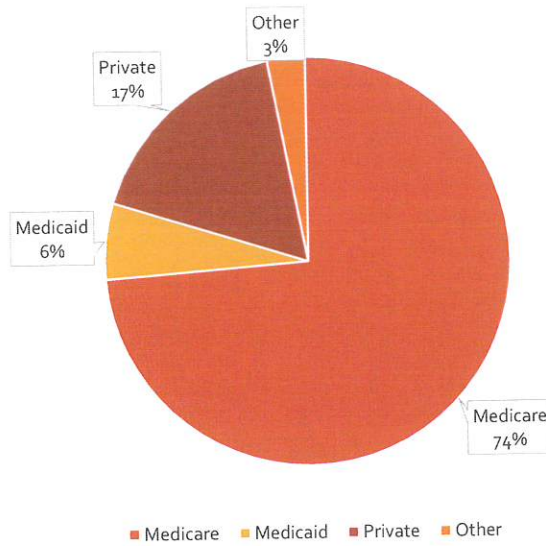
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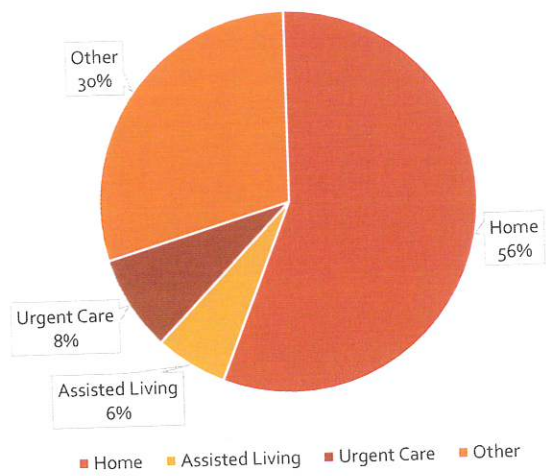
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NOTICE TO INSTALLERS

INSTALLERS ARE RESPONSIBLE FOR ALL INSPECTIONS

**PERMITS WILL NOT BE ISSUED WITHOUT
STREET ADDRESS, LOT NUMBERS WILL NOT BE ACCEPTED
INSPECTIONS WILL NOT BE SCHEDULED WITHOUT PERMITS BEING PULLED**

LONDONDERRY FIRE PREVENTION CODE FEE SCHEDULE

<u>PERMIT</u>	<u>FEE</u>	<u>TERM</u>
OPEN BURNING		
BRUSH	Per NH State	24 HOURS
SEASONAL	Forest & Lands Website	END OF CALENDAR YEAR
RE-INSPECTION FEES		
1&2 FAMILY	\$30.00	PER RE-INSPECTION
COMMERCIAL	Same as Initial Fee	PER RE-INSPECTION
OIL BURNER EQUIP. (Per Burner)		
1&2 FAMILY	\$40.00	ONE TIME FEE
COMMERCIAL	\$75.00	ONE TIME FEE
OIL or FUEL TANK (Per Tank)		
1&2 FAMILY	\$40.00	ONE TIME FEE
COMMERCIAL	\$75.00	ONE TIME FEE
UNDERGROUND TANK REMOVAL		
Residential	\$40.00	Per Tank
Commercial	\$75.00	Per Tank
BLASTING PERMIT		
	\$100 a week + \$15 a day over 7 days	
	\$1000 a year for fixed sites	



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<u>PERMIT</u>	<u>FEE</u>	<u>TERM</u>
FIRE ALARM PLANS REVIEW	\$1.00 PER DEVICE INCLUDING INITIATION DEVICES OR \$50.00 MINIMUM WHICHEVER IS GREATER	PAID WHEN PLANS ARE SUBMITTED
FIRE ALARM CONNECTION FEE	\$100.00	ONE TIME FEE
FIRE ALARM INSTALLATION	\$1.00 PER DEVICE INCLUDING INITIATING DEVICES OR \$50.00 MINIMUM WHICHEVER IS GREATER	ONE TIME FEE
FIRE SUPPRESSION SYSTEM	\$50.00	ONE TIME FEE
FIRE SUPPRESSION PLANS REVIEW	\$50.00	ONE TIME FEE
RADIO BOX MONITORING FEE	\$400.000	ONE (1) YEAR
BDA INSTALLATION	\$75.00	ONE TIME FEE
ANNUAL BDA PERMIT	\$10.00	ONE (1) YEAR (WHEN 2021 CODE IS ADOPTED)
SPRINKLER PLANS REVIEW	\$1.00 PER SPRINKLER HEAD OR \$50.00 MINIMUM WHICHEVER IS GREATER	PAID WHEN PLANS ARE SUBMITTED
SPRINKLER INSTALLATION	\$1.00 PER SPRINKLER HEAD OR \$50.00 MINIMUM WHICHEVER IS GREATER	ONE TIME FEE
STANDPIPE SYSTEM	\$50.00	ONE TIME FEE
FIRE PUMP	\$250.00	ONE TIME FEE



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<u>PERMIT</u>	<u>FEE</u>	<u>TERM</u>
FIRE PUMP PLANS REVIEW	\$50.00	ONE TIME FEE
CISTERN	\$250	PER TANK
FIREWORKS		
CONSUMER – Class C (Limit of 12 per year)	NO FEE	ONE (1) DAY
CLASS B DISPLAY	\$1000.00	PER EVENT
SALES	\$1000.00	ONE (1) YEAR
FLAME EFFECTS	\$100.00	PER EVENT
PYROTECHNICS	\$100.00	PER EVENT
PLACE OF ASSEMBLY INSPECTION		
LESS THAN 100 PERSONS	\$50.00	ONE (1) YEAR
100 PERSONS OR MORE	\$100.00	ONE (1) YEAR
LIFE SAFETY COMPLIANCE INSPECTIONS		
FAMILY DAY CARE 4 to 7 kids	\$30.00	PER INSPECTION
GROUP DAY CARE 7 to 12 kids	\$50.00	PER INSPECTION
DAY CARE CENTER over 12 kids	\$75.00	PER INSPECTION
FOSTER CARE	\$30.00	PER INSPECTION
RESIDENTIAL PLACEMENT	\$30.00	PER INSPECTION
HEALTHCARE FACILITY	\$150.00	PER INSPECTION
SCHOOL INSPECTION	\$75.00	PER INSPECTION
TENT (400 sq. ft. or larger) or AIR SUPPORTED STRUCTURE		
COMMERCIAL	\$30.00	PER EVENT
SPECIAL AMUSEMENT	\$30.00	PER EVENT



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<u>PERMIT</u>	<u>FEE</u>	<u>TERM</u>
OTHER FEES		
INCIDENT REPORTS	\$15.00	ONE TIME FEE
INVESTIGATION REPORTS	\$30.00	ONE TIME FEE
ENVIRONMENTAL SITE ASSESSMENT	\$30.00	ONE TIME FEE
PHOTOGRAPHS ELECTRONIC	\$30.00	ONE TIME FEE

	2017	2017 Inc	2018	2018 Inc	2019	2019 Inc	2020	2020 Inc	2021	2021 Inc
Fire Alarm & Sprinkler Percentage	\$1,003.00	\$13,540.00	\$2,307.00	\$5,941.00	\$2,060.00	\$4,801.00	\$1,440.00	\$4,610.00	\$1,170.00	\$1,734.00
		1249.95		157.52		123.06		220.14		48.21
									2022	2022 Inc
									\$1,440.00	\$2,898.00
										101.25

Assembly Inspections Current 77 Permits \$3,275 New fee semi-Annual \$9500 annually

19 Municipal and Government radio boxes
 266*400=106400
 With 22 new 298*400=119200

When NH adopts the 2021 code scheduled for 2025, NFPA 1221 a renewable permit shall be issued for BDA testing